



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

May 18, 2014

Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$58,020	12
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Platinum Producers (\$30,000 - \$50,000)

Gold Producers (\$10,000 - \$30,000)

Hatton, Catherine E.	Long Island Insurance Solutions	\$21,583	10
Lemar, Mike	Sunshine State Agency	\$15,292	5
Wroblewski, Robert M.	SOS Insurance Group	\$12,986	6
Mednick, Scott E.	Professional Insurance Systems of Florida	\$12,252	6
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$11,784	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$10,524	4

Silver Producers (\$5,000 - \$10,000)

Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,608	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,880	7
Cheek, Steven J.	Cheek Insurance Agency	\$5,172	2
Schuler, James F.	Consumer Group Services, Inc.	\$5,172	2
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$5,172	1

Bronze Producers (\$2,500 - \$5,000)

Rodriguez, Carmen A.	Landers-Stein & Associates	\$4,710	2
Washwick, Karl	The Washwick Agency, Inc.	\$4,664	1
Johnson, Jamie S.	Johnson Insurance Agency	\$4,538	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,356	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$4,272	4
Alan, Stuart	Senior Care Insurance Center	\$4,176	2
Deceglia, Lorna K.	Deceglia Insurance Agency	\$4,080	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,892	1
Maisto, Stephen	Maisto Insurance Agency	\$3,840	1
Benefit Plans of America, Inc.		\$3,786	1
Woodlief, Ronald C.	Woodlief Insurance Agency	\$3,721	1
Nelson, Clinton R.	MA Plan Services	\$3,436	2
Centerstone Insurance & Financial Svcs.		\$3,326	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,304	1
Cholak, Paul M.	Cholak Insurance Agency	\$3,276	1
Donato, Anthony L.	Donato Insurance Agency	\$3,276	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,216	2
Saltis, Donald K.	Saltis Insurance Agency	\$3,197	1
Centurion Agency, Ltd.		\$3,072	1
Roberts, Cynthia S.	Roberts Insurance Agency	\$3,024	1
Sierra Insurance Agency, Inc.		\$2,965	1
Bobst, David L.	Bobst Insurance Agency	\$2,820	1
Watson, Craig	Watson Insurance Agency	\$2,784	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$2,676	1
Schwartz, Scott J.	Insurance Protection Services	\$2,676	1
Income Design Inc.		\$2,508	1



Weekly Leader Board



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

May 18, 2014

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Edwards, Jackson IV	12,840	Saylor, Dexter R.	10,836
Sheldon, Paul T.	11,784	Catron, Edward A.	10,444

Silver Producers (\$5,000 - \$10,000)

Jaffe, Joseph A.	9,396	Gordon, Aaron	6,120
Ulayyet, Fred M.	7,608	Hatton, Catherine E.	5,455
Ahlbum, Tim	7,248	Daenzer, Christopher	5,172

Bronze Producers (\$2,500 - \$5,000)

Stevens, Jason	4,728	Graham, Christopher N.	3,240
Washwick, Karl	4,664	Kretschman, Richard L.	3,197
Hall, Sandra	4,608	Eppy, Joseph	3,108
Carter-Reto, Deborah	4,538	Dillow, David S.	3,106
Dworkin, Earl D.	4,356	Retek, Rae	3,072
Ahlbum, Jon	4,332	Roberts, Cynthia S.	3,024
Hackmeier, Jeff D.	4,260	Schneider, Linda B.	3,024
Pekala, David	4,139	Gratzon, Peter	2,976
Deceglia, Lorna K.	4,080	Oblaczynski, William J.	2,974
Fortier, Robert J.	3,996	Collins, Jeffrey H.	2,965
Manno, Michael	3,948	Borosak, William J. Jr.	2,844
Rosen, Paul J.	3,892	Hanes, Darlene M.	2,844
Maisto, Stephen	3,840	Hunt, Marilee	2,844
Plasencia, Enrique	3,804	Mairano, Alexander	2,844
Bortell, Charles K. Jr.	3,800	Osborn, Jarrett	2,844
Abbatiello, Vincent	3,786	Packer, Wendie	2,844
Barta, Devin M.	3,768	Sebest, James	2,844
Woodlief, Ronald C.	3,721	Sperling, Philip S.	2,844
Cortes, Julio C.	3,708	Thomas, Leland	2,844
Steen, Arland D.	3,624	Flores, Alejandro	2,820
Kingsley, Beverly J.	3,480	Waton, Craig	2,784
Lee, Brenda C.	3,388	Laughlin, James A.	2,676
Bohanan, Lisa B.	3,312	Ortez, Philip B. Jr.	2,676
Sweeney, Paul W.	3,304	Schwartz, Scott J.	2,676
Reynolds, Paul E.	3,301	Kilgore, Adam Jr.	2,592
Alan, Stuart	3,276	Powell, Robert A.	2,512
Cholak, Paul M.	3,276	Carlson, Albin A.	2,508
Donato, Anthony L.	3,276		